

## CURRICULUM VITAE

1. Family name: **Kocovska Iceva**
2. First names: **Elizabeta**
3. Nationality: Macedonian
4. Civil status: Married
5. Education: Faculty of Economics

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Institution	<b>"St.Cyril and Methodius" Faculty of Economics, Skopje</b>
Degree or Diploma obtained:	b.sc.ecc. -Major Economic Policy and Development

Institution	<b>"St.Cyril and Methodius" Faculty of Economics, Skopje</b> -Course sponsored by British Know-How fund
Degree or Diploma obtained:	<b>Certificates from "securities institute" London-for international capital markets</b> -International course of securities

Institution	<b>University of Central Lancashire, business school JICAP, Lancashire and London UK,</b>
Degree or Diploma obtained:	Management Training Program from JICAP British council, UK

Institution	<b>World Learning, USA</b> <b>EMT Program, Chicago, USA</b>
Date: from / to	October 2003
Degree or Diploma obtained:	Certificate of Achievement from the Agency of International Development, USA

Institution	<b>ICMCI <a href="http://www.icmci.org">www.icmci.org</a></b>
Date: from / to	March 2010
Degree or Diploma obtained:	<b>Certificate *CMC - Certified Management Consultant - is an international branding and mark of qualification and represents evidence of the highest standards in management consulting and adherence to the code of ethics of the profession, issued by ICMCI</b>

**Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Macedonian	1	1	1
English	1	1	1
Serbian/Croatian	1	1	1
Russian			

6. Membership of professional bodies: **Regional Chambers of Commerce; Chamber of Commerce Macedonia; Amcham Skopje; British Bussiness Group Macedonia; BETA Consulting is member of IEC - INTERNATIONAL ASSOCIATION OF ACCOUNTANTS, AUDITORS AND TAX CONSULTANTS IN FRANCE (www.iecnet.net)**

<http://www.iecnet.net/members-iec-consultancy/detail-members.asp?ncdt=128>

7. Other skills (e.g. Computer) Excellent in Word, Excel  
 8. Present position: General Manager of BETA Consulting, Skopje  
 9. Key qualifications: economic, financial and legal consulting, accounting, foreign trade consultant, consulting for foreign investment

Date: from / to	Since 1993-till present
Location	1000, Skopje,R.Macedonia
Company	BETA Consulting and ETTEA Consulting Ltd , "Ilindenska" 47; 1000 Skopje
Position	General Manager and owner
	<p>Description:</p> <ul style="list-style-type: none"> <li>• Consulting services for foreign and domestic investors;</li> <li>• Finance and legal consulting in doing business in Macedonia;</li> <li>• Consulting for the foreign trade transactions;</li> <li>• Consulting for Permit for Land and Construction;</li> <li>• Consulting and Organization of trainings for organizational behavior and capacity building;</li> <li>• After care and support to the clients;</li> <li>• Management consulting, management accounting and financial reports;</li> </ul> <p>Financial and legal services, consulting for taxes, consulting in foreign trade, foreign investment consulting, consulting services for HR, management consulting, specializes in providing services of different kind of business and trade. BETA Consulting Ltd, with 9 employees, is one of few companies on the market of the kind providing consulting to foreign investors, like ONE STOP SHOP concept. Our clients are:</p> <ul style="list-style-type: none"> <li>- <b>VERO</b> - Chain of supermarkets founded by Greek company <b>Veropoulos</b> which is expanding now in Macedonia;</li> <li>- <b>VARDAR DOLOMITI</b> – Factory in Gostivar for dolomite, investment from Turkey;</li> <li>- <b>GERMANOS TELEKOM AD - ONE</b> –</li> </ul>

	<p>Retail company for mobile and fixed telephone equipment;</p> <ul style="list-style-type: none"> <li>- <b>WRIGLEY</b> – Chicago - Representative Office in Skopje;</li> <li>- <b>Pernod Ricard (Alley Domeque)</b> – London - Representative Office in Skopje;</li> <li>- Skopje Jazz Festival <b>SJF Production</b> one of the best Jazz Festivals in the region and music production company;</li> <li>- <b>LINDE AG</b> – LINDE GAS Bitola, Factory for CO2 in Bitola;</li> <li>- <b>DELFINO TRAVEL</b> – Representative Office of <b>MALEV HUNGARIAN AIRLINES</b>;</li> <li>- <b>MAPA Skopje</b> - Company established by <b>MAPA ANKARA</b>;</li> <li>- <b>MOTHER CARE, Greece</b> - retail shop franchise from GB, and other;</li> </ul>
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## 12. Projects:

Projects on which I worked are:

- 1999 Granted Certificate from Securities Institute London for the International Capital Markets Qualification for the following Modules:

International Equity Markets

International Fixed Interest & Bond Markets

National Regulatory Module

-1999 SMSE(small and medium sized entrp.) in Macedonia sponsored by US AID

-1999 "Technical Assistance to Macedonian Companies private and newly privatized" organized by ITALTREND s.r.l.-Italy

**-1999 May/99 in London – JICAP Programme sponsored by British Council in London**

**- 2002 February – World Bank Office in Skopje, Project: Developing Society Through Culture - Social assessment**

**- 2002 June – World Bank Office in Skopje, Project: Post Conflict Situation in Kumanovo Region: Possibilities For Revitalization**

**- 2003 October in Chicago, USA – Training in the Agency of International Development.**

**- 2010 March CMC certificate - Certified Management Consultant the certification of the national institute who is an ICMCI member. CMC (Certified Management Consultant) is a certification mark awarded by the MCA 2000 Macedonia. It is done under the mentoring of the Association of Management Consultants (UPS-AMC) Croatia.**

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